



**HYGEIA GROUP**

**D.T.C.A. hygeia**

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## PRESS RELEASE



### «HYGEIA GROUP – Nine Months 2009 Results»:



- **Group Revenues increased by 29.9% y-o-y to EUR 263.3m. Parent Company Revenues increased by 7.4% y-o-y to EUR 105.6m.**
- **Group EBITDA stood at EUR 39.2m.**
- **Group Net Income increased by 11.6% y-o-y to EUR 11.7m.**
- **Group Cash-flow from operating activities reached EUR 25.5m versus EUR 24.6m last year.**



**HYGEIA HOSPITAL TIRANA**



Nine Months 2009 Consolidated and Parent Company financial statements were announced by the company «Diagnostic and Therapeutic Center of Athens HYGEIA S.A.», based on the International Financial Reporting Standards (IFRS).



9M 2009 Consolidated financial statements are not directly comparable with 9M 2008 financial statements, due to the full consolidation of EVANGELISMOS Paphos since July 2008, SAFAK Group since December 2008 and BIO-CHECK INTL since June 2009.



**REVENUES:** Consolidated revenues reached **EUR 263.3m, increasing by 29.9%**, versus EUR 202.8m compared to the same period last year. Parent revenues increased by 7.4%y-o-y, reaching EUR 105.6m versus EUR 98.3m the same period last year.



**EBITDA:** Consolidated EBITDA decreased by 8.3%y-o-y to **EUR 39.2m**. The consolidated **EBITDA margin** stood at **14.9%**. Consolidated EBITDA margin deteriorated versus the same period last year due to the financial crisis and the full consolidation of the foreign subsidiaries that are in a restructuring phase. Parent Company EBITDA reached EUR 17.8m, while the EBITDA margin stood at 16.8%.



**EARNINGS BEFORE TAX:** Consolidated **E.B.T** decreased by 5.3%y-o-y to **EUR 16.0m**. Parent Company's **E.B.T** increased by **15.8%y-o-y** to **EUR 15.8m**. The main reason for the improvement of the Parent Company profitability is the implementation in the beginning of the fiscal year of the capital restructuring that HYGEIA Group management decided and resulted to the substantial decrease of the interest expenses. Recall that part of the capital restructuring was the early full redemption of the EUR 300m Convertible Bond Loan (C.B.L).



**DIAGNOSTIC & THERAPEUTIC CENTER OF ATHENS HYGEIA S.A.**

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**EARNINGS AFTER TAX & MINORITIES:** Group net income **increased by 11.6%y-o-y** to EUR 11.7m. Parent Company's Earnings after Tax increased by **15.0%** to EUR 14.2m.

**CASH-FLOW FROM OPERATING ACTIVITIES:** Consolidated operating cash-flows improved by 3.5% to EUR 25.5m compared to EUR 24.6m last year. Parent company operating cash-flows increased five times, reaching EUR 14m, versus operating cash-flows of EUR 2.6m the same period last year.

Commenting on the results, HYGEIA's CEO, Mrs. Rita Souvatzoglou, made the following statement:

«During the third quarter we observed a further deterioration of the Greek economy, the developing and emerging markets that we have presence. However, **HYGEIA Group financial data exhibited resilient performance reflecting the correctness of our short-term priorities for the strengthen of the capital structure, the containment of the variable operating expenses, the increase of market share through added value services and the improvement of cash-flows.**

We expect similar challenges in the economic environment of the abovementioned markets during the fourth quarter and the forthcoming year. We believe that the recovery of the Greek economy and the South Eastern Europe countries will delay compared to the recovery of the developed economies.

Although the economic outlook is full of challenges we believe that our strong capital structure, in conjunction with the investment initiatives that we have taken will further strengthen our competitive position, giving us the chance to take advantage the opportunities that arise and leaving us well placed to capitalise on the positive long-term macroeconomic prospects of the countries that we have presence.

We believe that the skills of the physicians and the people of HYGEIA Group in combination with the financial discipline will enable us to achieve our main strategic target to **create the largest group of integrated healthcare services in S.E. Europe.**»

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Please find below tables with the Key P&L Figures for the Group and the Company.



Group Eur m	9M 2008	9M 2009	y-o-y change
Revenues	202.8	263.3	29.9%
EBITDA	42.7	39.2	-8.3%
EBT	16.9	16.0	-5.3%
Net Income*	10.5	11.7	11.6%

\*After Taxes & Minorities



Parent Eur m	9M 2008	9M 2009	y-o-y change
Revenues	98.3	105.6	7.4%
EBITDA	19.8	17.8	-10.0%
EBT	13.6	15.8	15.8%
Net Income	12.3	14.2	15.0%



HYGEIA HOSPITAL TIRANA



«D.T.C.A HYGEIA S.A» was founded in Greece in 1970. HYGEIA is a listed company in the Athens Stock Exchange, holding a leading position in the healthcare sector, whilst HYGEIA is one of the fastest growing group's in the South-Eastern Europe, employing more than 4,200 employees. It operates 9 hospitals in Greece, Turkey and Cyprus with 1,668 licensed beds capacity, while with the conclusion of the new hospital in Tirana (Albania), the Group will have 10 hospitals of total licensed bed capacity of 1,888 beds. The Group is expanding in the stem-cell banking sector in Europe, the Mediterranean and the Middle East. The Group controls commercial companies that supply consumables, implantable devices, pharmaceuticals and related general medicine products. Throughout its history the Group has aimed to combine high quality healthcare services with respect for human nature, society and the environment. «HYGEIA Group» is the investment arm in the healthcare services sector of «MARFIN INVESTMENT GROUP S.A» (MIG).

Detailed financial and other information is available to the Group's website: [www.hygeia.gr](http://www.hygeia.gr).

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